



# FLORIDA LIGHTING & CONTROLS

## Manufacturers Represented

ABB EX-Solutions	<a href="https://electrification.us.abb.com/products/ex-solutions-hazardous-lighting">https://electrification.us.abb.com/products/ex-solutions-hazardous-lighting</a>
Atlas Lighting Products	<a href="http://www.atlaslightingproducts.com">www.atlaslightingproducts.com</a>
C-Flex	<a href="http://www.led-llc.com/c-flex">www.led-llc.com/c-flex</a>
Cree Lighting (excluding South FL)	<a href="http://www.lighting.cree.com">www.lighting.cree.com</a>
DMF Lighting	<a href="http://www.dmflighting.com">www.dmflighting.com</a>
EarthTronics	<a href="http://www.earthtronics.com">www.earthtronics.com</a>
Endeavor Lighting	<a href="http://www.endeavorlighting.com">www.endeavorlighting.com</a>
EverLast Lighting	<a href="http://www.everlastlight.com">www.everlastlight.com</a>
Gauzy	<a href="http://www.gauzy.com">www.gauzy.com</a>
G&G Industrial Lighting	<a href="http://www.ggled.net">www.ggled.net</a>
GE Current (Lamps • Ballasts • LED • Fixtures • Exits • Emergencies) *	<a href="http://www.led.com">www.led.com</a>
Lightalarms	<a href="http://www.lightalarms.com">www.lightalarms.com</a>
Litetronics	<a href="http://www.litetronics.com">www.litetronics.com</a>
LSI Industries	<a href="http://www.lsi-industries.com">www.lsi-industries.com</a>
Lutron	<a href="http://www.lutron.com">www.lutron.com</a>
Lyte Poles (Tampa and Orlando areas)	<a href="http://www.lytepoles.com">www.lytepoles.com</a>
Mobern Lighting *	<a href="http://www.mobern.com">www.mobern.com</a>
Nova Flex	<a href="http://www.novaflexled.com">www.novaflexled.com</a>
SLG Lighting (excluding South FL)	<a href="http://www.slgus.com">www.slgus.com</a>
Smart Lighting Company (Orlando & Jacksonville areas)	<a href="http://www.thesmartlightingcompany.com">www.thesmartlightingcompany.com</a>
Task Lighting	<a href="http://www.tasklighting.com">www.tasklighting.com</a>
Truex Lighting (Orlando & Jacksonville areas)	<a href="http://www.truexlighting.com">www.truexlighting.com</a>
Utopia Lighting (North FL and Central FL only)	<a href="http://www.utopialightingus.com">www.utopialightingus.com</a>
Vantage Lighting (excluding South FL)	<a href="http://www.vantageltg.com">www.vantageltg.com</a>
Verbatim Lighting	<a href="http://www.verbatimlighting.com">www.verbatimlighting.com</a>
Voltec Power & Lighting	<a href="http://www.voltec-industries.com">www.voltec-industries.com</a>

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\* Stocked at Coresential Warehouse

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[www.coresential.com](http://www.coresential.com)



ABB EX-Solutions™



LITETRONICS®





Guided by Our Core Values,  
Essential to Every Customer We Serve

## PRINCIPAL

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Robin Conway	919-602-0849	rconway@coresential.com	President-Lighting
Barry Enegess	781-492-8980	benegess@coresential.com	Vice Chairman
Greg Engelbert	407-982-9866	engelbert@coresential.com	Vice President-Controls

## OUTSIDE SALES

NAME	MOBILE	E-MAIL ADDRESS	TERRITORY
Luis Alvarez	305-962-3992	lalvarez@coresential.com	South Florida
Sandra Atilas-Tyrrell	813-352-0195	satilestyrrell@coresential.com	Central Florida
Colleen Craft	904-404-6736	ccraft@coresential.com	North Florida
Osmar Fierro	813-522-0599	ofierro@coresential.com	Controls-Florida
Will Lesch	813-625-0528	wlesch@coresential.com	West/Central Florida
Paul Tynan	813-625-0546	ptynan@coresential.com	West/Central Florida

## SPECIFICATION SALES

NAME	MOBILE	E-MAIL ADDRESS	TERRITORY
Chris Buckelew	352-644-1147	cbuckelew@coresential.com	Lighting-Central/North Florida
Patrick Conway, Sales Engineer	919-619-4573	pconway@coresential.com	Lighting-Central Florida
Tony Allison	386-717-5236	tallison@coresential.com	Controls-SW & South FL
Zoilo Boehme	407-937-8000	zboehme@coresential.com	Controls-Central FL
SLS, a division of Coresential	727-388-4652	Doug@sls.lighting.com	Southwest FL
Genesis, a division of Coresential	954-306-3931	adieppa@genesislighting.net	South Florida

## SERVICE DIVISION

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Jim Lucas	407-467-0450	jilucas@coresential.com	Field Service Technician (FL)

## SALES AND MARKETING

NAME	DIRECT	E-MAIL ADDRESS	POSITION
Meredith Imlay	813-402-3759	mimlay@coresential.com	Sales Coordinator

## INSIDE SALES SUPPORT

NAME	DIRECT	E-MAIL ADDRESS	POSITION
<b>Lighting Team</b>	<b>813-402-3678</b>	<b>CoreLighting@coresential.com</b>	
Betsy Gunn Chilton	813-402-4040	bchilton@coresential.com	Director of Lighting Sales
Maria Camargo	813-402-4038	mcamargo@coresential.com	Project Specialist
Amanda Diotalevi	813-402-4041	adiotalevi@coresential.com	Inside Sales   Strategic Accounts
Dave Ledbetter	813-402-4024	dledbetter@coresential.com	Project Manager
Rosa Millan	813-402-4039	rmillan@coresential.com	Inside Sales
Ana Miron	813-402-3488	amiron@coresential.com	Inside Sales
<b>ControlsFL-Commercial Team</b>	<b>813-553-6555</b>	<b>ControlsFL@coresential.com</b>	
Bobby Federici	813-553-6551	bfederici@coresential.com	Project Engineer
Lori Flanders	813-553-6552	lflanders@coresential.com	Inside Sales
Gabe Gonzalez	954-698-2152	ggonzalez@coresential.com	Project Manager