

**ad notam**<sup>®</sup>  
HIDDEN TECHNOLOGIES

**DYNAUDIO**



**Fabbian**



**I PORT**



**KETRA**

**Liteline**

**LUTRON**<sup>®</sup>

**SAMSUNG**



**Lowell.**  
Distributed Audio, Power & Rack Solutions

**OCTAVE**  
MODERN CLASSIC

**SMART**  
LIGHTING COMPANY

**TASK**  
lighting

**TerraVue**  
outdoor shade solutions

**T**  
TRUFIG

**TPD**  
transient protection design<sup>™</sup>

**WT**  
**SHADE**  
NATURAL LIGHT MADE RIGHT



**NC • SC • MS • AL • GA • TN**  
**RESIDENTIAL LINE CARD**

## Manufacturers Represented

AD Notam	<a href="http://www.ad-notam.com">www.ad-notam.com</a>
DMF Lighting*	<a href="http://www.dmflighting.com">www.dmflighting.com</a>
Dynaudio	<a href="http://www.dynaudio.com">www.dynaudio.com</a>
EarthTronics	<a href="http://www.earthtronics.com">www.earthtronics.com</a>
Fabbian Lighting	<a href="http://www.fabbian.us">www.fabbian.us</a>
Gauzy	<a href="http://www.gauzy.com">www.gauzy.com</a>
I PORT	<a href="http://www.iport-products.com">www.iport-products.com</a>
James Loudspeaker	<a href="http://www.jamesloudspeaker.com">www.jamesloudspeaker.com</a>
Ketra Lighting	<a href="http://www.ketra.com">www.ketra.com</a>
Liteline	<a href="http://www.liteline.com">www.liteline.com</a>
Lowell	<a href="http://www.lowellmfg.com">www.lowellmfg.com</a>
Lutron • Lutron Shades*	<a href="http://www.lutron.com">www.lutron.com</a>
Octave	<a href="http://www.octave.de/en/index.php">www.octave.de/en/index.php</a>
Samsung	<a href="http://www.samsung.com/custominstall">www.samsung.com/custominstall</a>
Smart Lighting Company	<a href="http://www.thesmartlightingcompany.com">www.thesmartlightingcompany.com</a>
Sonance	<a href="http://www.sonance.com">www.sonance.com</a>
Task Lighting (NC, SC, GA only)	<a href="http://www.tasklighting.com">www.tasklighting.com</a>
TerraVue	<a href="http://www.terravueoutdoorshades.com">www.terravueoutdoorshades.com</a>
TPD*	<a href="http://www.transientprotectiondesign.com">www.transientprotectiondesign.com</a>
TRUFIG	<a href="http://www.trufig.com">www.trufig.com</a>
WT Shade	<a href="http://www.wtshade.com">www.wtshade.com</a>

\* NC, SC only



Guided by Our Core Values,  
Essential to Every Customer We Serve

### PRINCIPALS

NAME	MOBILE	E-MAIL ADDRESS	POSITION
Robin Conway	919-602-0849	rconway@coresential.com	President-Lighting

### OUTSIDE SALES

NAME	MOBILE	E-MAIL ADDRESS	TERRITORY
Jason Feus, Director	919-633-7668	jfeus@coresential.com	Western NC
Mike Burger	404-556-2380	mburger@coresential.com	Georgia, Alabama
Jeff Conway	908-894-4530	jconway@coresential.com	Eastern NC & SC
Krista McNeese	615-410-8181	kmcneese@coresential.com	Tennessee, Mississippi

### SALES & MARKETING

NAME	DIRECT	E-MAIL ADDRESS	POSITION
Meredith Imlay	813-402-3759	mimlay@coresential.com	Sales & Social Media Coordinator

### INSIDE SALES SUPPORT

NAME	DIRECT	E-MAIL ADDRESS	POSITION
<b>Residential</b>	<b>813-710-9222</b>	<b>Residential@coresential.com</b>	
Ashley Rozanski	910-270-5569	arozanski@coresential.com	Inside Sales
Jennifer Beecher	910-270-3914	jbeecher@coresential.com	Inside Sales
<b>Lighting</b>	<b>813-402-3678</b>	<b>CoreLighting@coresential.com</b>	
Betsy Gunn Chilton	813-402-4040	bchilton@coresential.com	Director of Lighting Sales
Maria Camargo	813-402-4038	mcamargo@coresential.com	Project Specialist
Amanda Diotalevi	813-402-4041	adiotalevi@coresential.com	Inside Sales   Strategic Accounts
Dave Ledbetter	813-402-4024	dledbetter@coresential.com	Project Manager
Rosa Millan	813-402-4039	rmillan@coresential.com	Inside Sales
Ana Miron	813-402-3488	amiron@coresential.com	Inside Sales

### OUR CORE VALUES

- **Leadership** by example
- **Respect** for our vendors, customers and ourselves
  - **Integrity** in the way we do business
  - **Reliable** to follow through with commitments
  - **Persistent** in achieving results
- **Empowered** to help seek even difficult solutions
- **Forward Thinking** to anticipate future needs

#### Headquarters & Warehouse

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